Blue Ember Heating & Air

Licensed mechanical contractor · Lic. #H-00000 · EPA 608 certified techs

915 Kiln Ave
Fernridge, SC 29600
(864) 555-0119 · service@blueember.example

ESTIMATE

No. **EST-1192**
Date November 10, 2026
Valid until December 10, 2026

PREPARED FOR

Marcus and Joy Tillman
41 Briar Hill Rd
Fernridge, SC 29600
(864) 555-0131 · tillmans@example.com

Heat pump system replacement — 3-ton split system, attic air handler

Remove the existing heat pump and air handler and install a new matched 3-ton heat pump system, sized from a room-by-room load calculation, with a new line set, pad, disconnect and thermostat. Existing ductwork is reused after inspection.

DESCRIPTION	QTY	UNIT	RATE	AMOUNT
3-ton heat pump outdoor unit, R-454B Matched system — the AHRI certificate number goes on the final invoice	1	ea	$3,450.00	$3,450.00
Matching variable-speed air handler with 8 kW heat strip	1	ea	$2,180.00	$2,180.00
New insulated refrigerant line set	1	set	$420.00	$420.00
Equipment pad, disconnect, whip and condensate safety switch	1	set	$310.00	$310.00
Heat pump thermostat, programmable	1	ea	$185.00	$185.00
Installation labor Recover refrigerant and remove old equipment; set, braze, pressure test, evacuate, charge, start up and commission	1	job	$3,200.00	$3,200.00
Load calculation (ACCA Manual J) and duct inspection Included	1	ea	$0.00	$0.00
Mechanical permit and inspection (passed through at cost)	1	ea	$135.00	$135.00

Subtotal	$9,880.00
Sales tax (example rate 7%)	$458.15
Estimate total	**$10,338.15**
Deposit to order equipment (25%)	**$2,584.54**

OPTIONAL — PRICED SEPARATELY, NOT INCLUDED IN THE TOTAL

DESCRIPTION	QTY	UNIT	RATE	AMOUNT
Upgrade to a variable-capacity heat pump Higher efficiency rating; quieter at low speed	1	ea	$2,350.00	$2,350.00
Seal accessible duct joints and plenums	1	job	$650.00	$650.00
Extended labor warranty, 10 years	1	ea	$495.00	$495.00

NOTES AND TERMS

- Sized from a room-by-room load calculation (ACCA Manual J), not from the old unit's tonnage. The report comes with this estimate.
- If the duct inspection finds damage that would hurt the new system's performance, we'll price the repair in writing before installing.
- Your price is locked when the deposit is paid, and we order the equipment then. Manufacturer parts warranty registration is included.
- Payment schedule: 25% deposit to order equipment; balance at startup.

How to pay: Deposit by card or bank transfer (ACH) through the pay link on your deposit invoice.

Customer signature — I accept this estimate and its terms

Date